

Health Care Summit

Margo Karsten



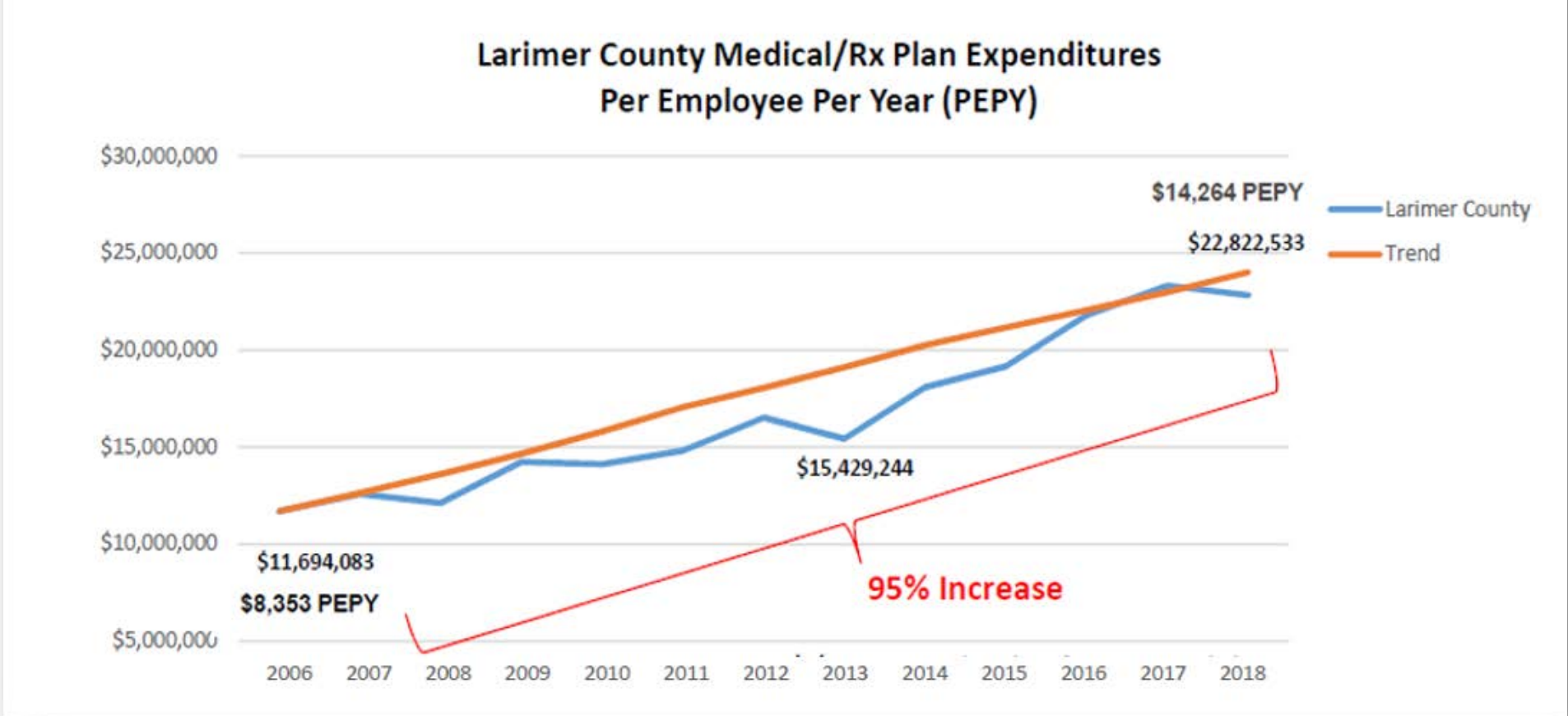
Navigating the Future



Larimer County Experience – Healthcare costs continue to Rise



Larimer County Experience - Healthcare Costs Continue to Rise



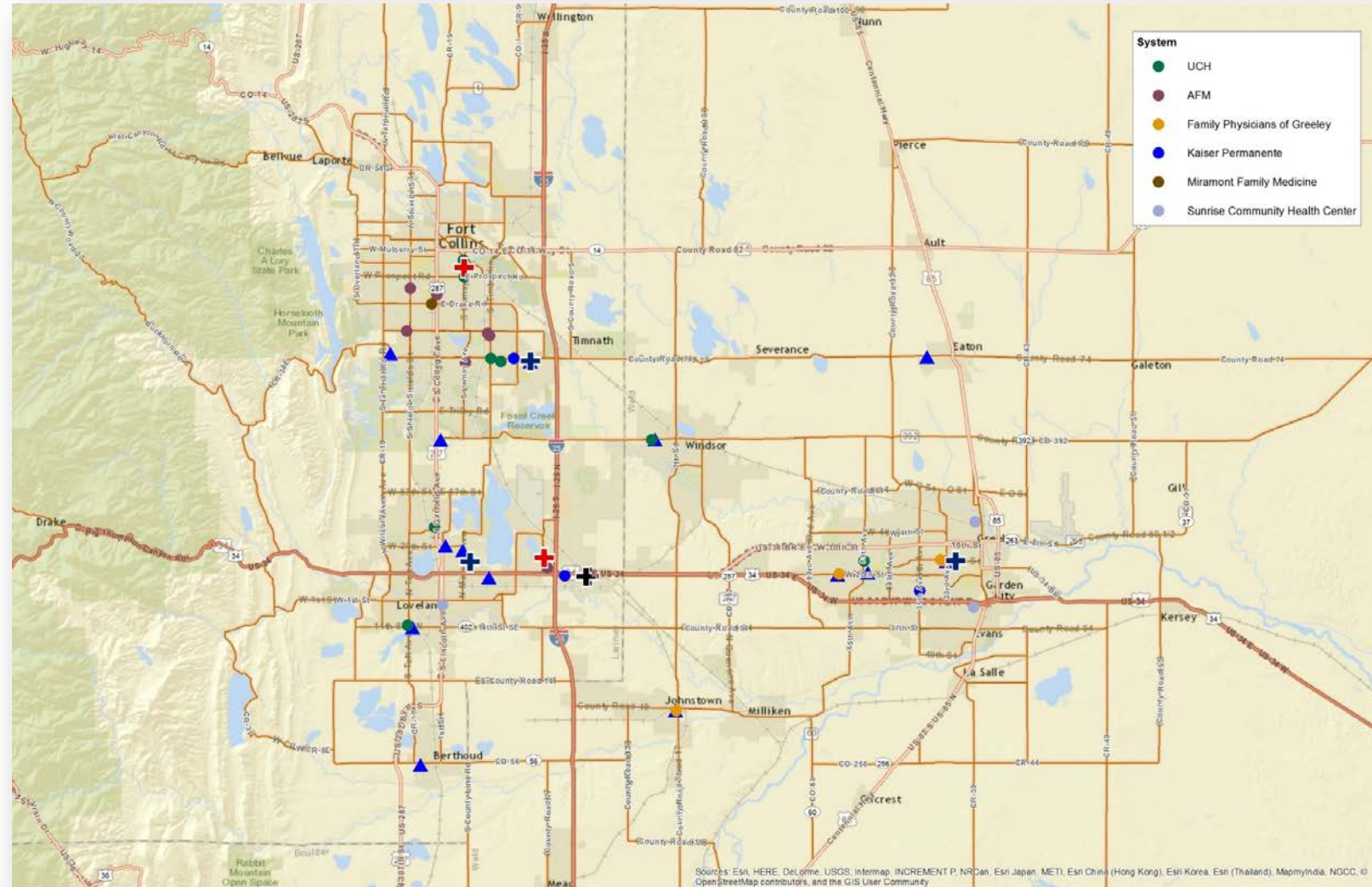
Community Impact



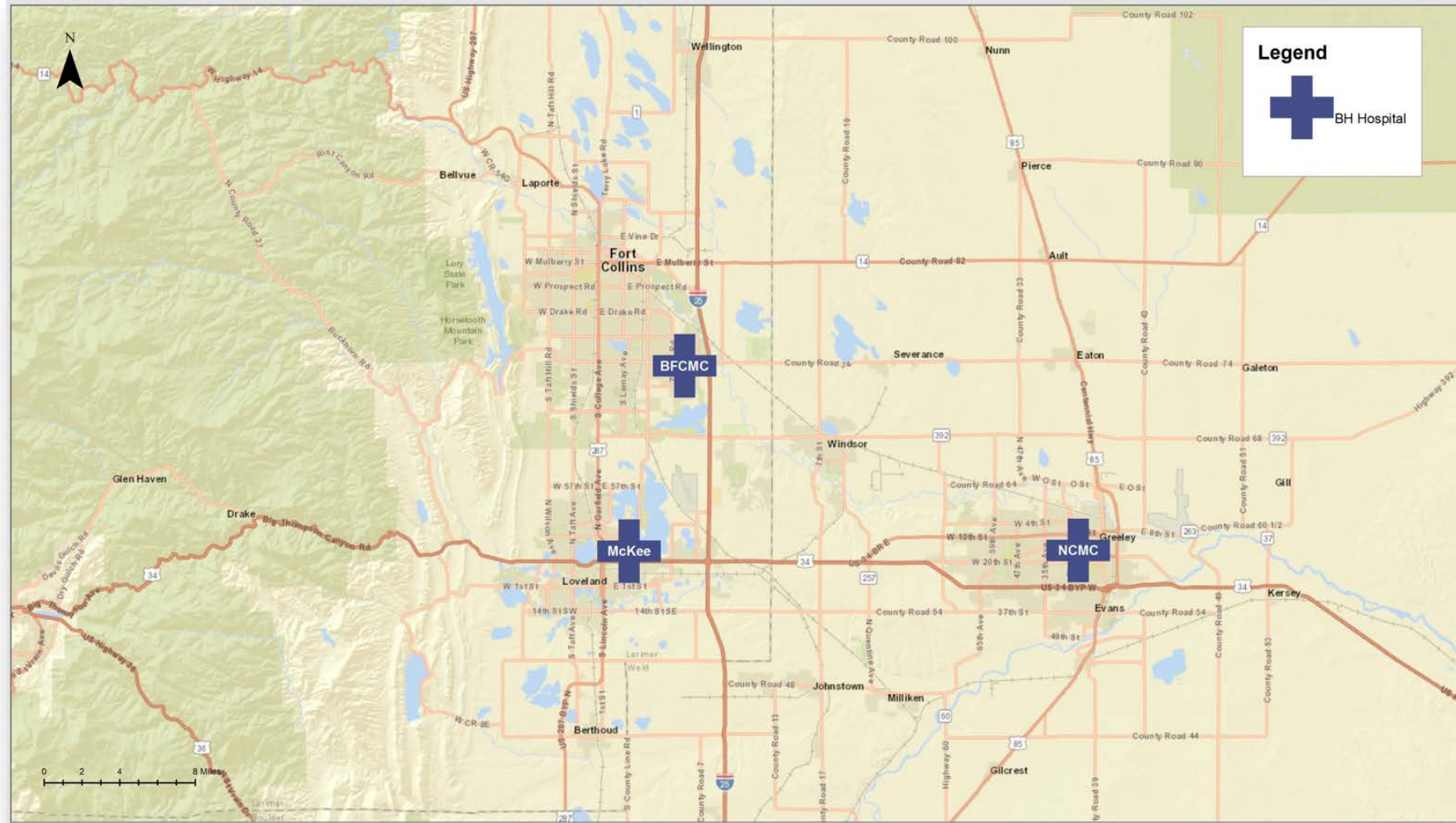
Community Impact

- The average salary for a Larimer County employee is **slightly above \$61,000**, which is below the self sufficiency wage for a family of four (\$67,352). Our current premiums for family coverage is in total \$25,560; the employee pays \$516 per month. This leaves **no additional money** for health care needs, or it comes from another required need.
- If healthcare costs continue to rise at an already inflated rate, we will have fewer employees available to serve the community. That means:
 - Fewer Sheriff Deputies patrolling our streets.
 - Fewer Parks Workers to keep our trails safe and clean.
 - Fewer Child Protection Services Case Workers to help children in need.

Current Landscape



Banner Health – Northern Colorado



Mission - Strategy

Our Mission:

Making healthcare easier,
so life can be better.

Our Strategy:



Helping our Customers be their Healthiest: PCP Clinical Quality Scorecard

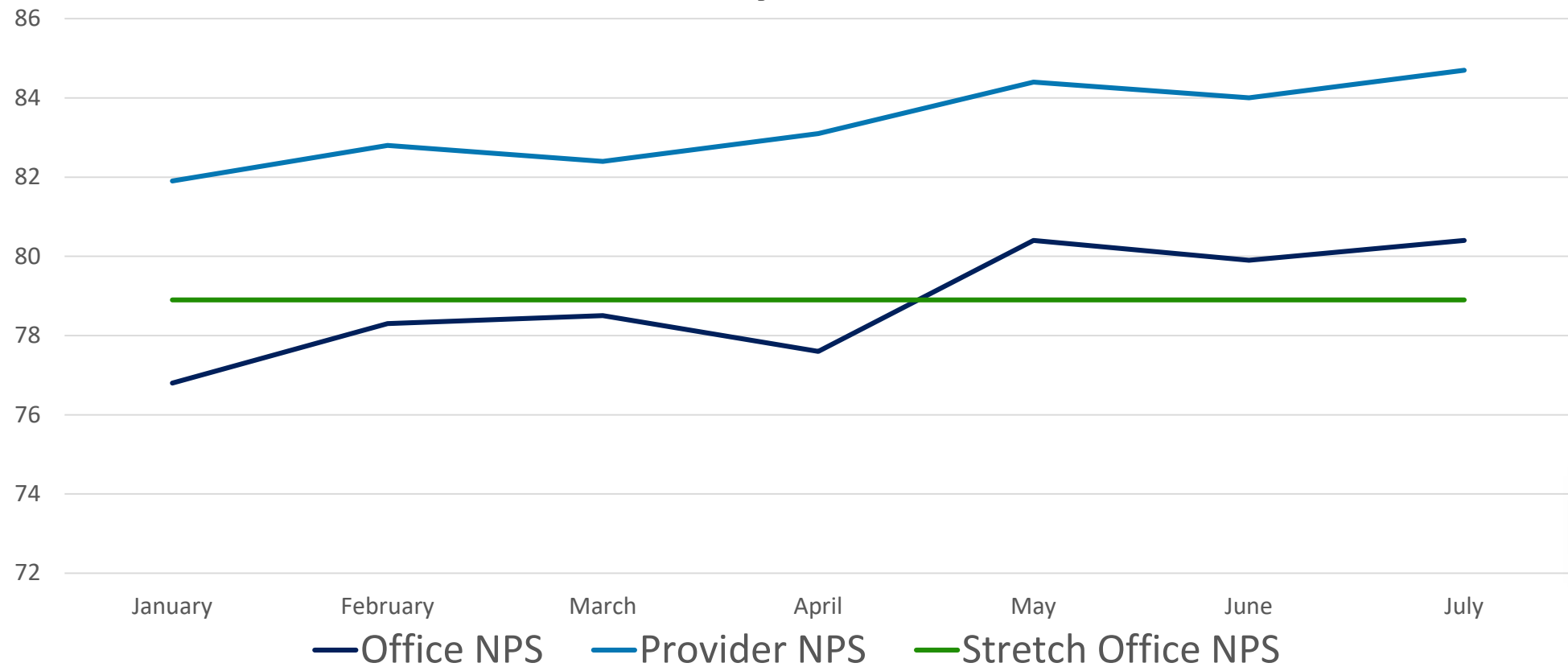


BMG Clinical Performance Scorecard - 2019 - Western Region							
September 2019	Future Fall Risk Screening	Influenza Vaccination (For 2018-2019 Season)	Depression Screening & Follow-Up	Colorectal Cancer Screening	Breast Cancer Screening	HbA1c > 9 Poor Control	Hypertension - BP Control
MSSP/ACO	CARE-2 ACO 13	PREV-7 ACO 14	PREV-12 ACO 18	PREV-6 ACO 19	PREV-5 ACO 20	DM-2 ACO 27	HTN-2 ACO 28
BMG System	92.8%	90.6%	88.5%	77.8%	73.9%	20.2%	78.9%
- NOCO	92.7%	89.6%	88.3%	78.6%	71.2%	19.9%	81.0%
CMS STAR Rating	5.0	5.0	N/A	4.5	3.0	4.0	4.0

Perfecting the Customer Experience: Banner Medical Group



BMG System NPS



LEADER

	73
	76
	78
	55
	33
	28
	21

Helping our Customers be their Healthiest: SSI Reduction Initiative Outcomes, January 1- September 10, 2019



	BANNER SYSTEM			NOCO		
	Bundle Not Met	Bundle Met	% Change	Bundle Not Met	Bundle Met	% Change
ANNUAL INITIATIVE (CABG, COLO, HYST, KPRO, HPRO)						
AVG LOS	3.54 days	3.39 days	↓ 4.3%	3.39 days	2.84 days	↓ 16.4%
30 DAY READMISSION RATE	5.4%	4.9%	↓ 9.3%	5.0%	4.4%	↓ 12.0%
MORTALITY RATE	0.6%	0.5%	↓ 16.7%	0.4%	0.4%	No change
ALL SURGERIES (CLINICAL PRACTICE)						
AVG LOS	4.97 days	4.37 days	↓ 12.1%	3.80 days	3.35 days	↓ 11.9%
30 DAY READMISSION RATE	6.9%	6.4%	↓ 7.3%	4.2%	4.2%	No change
MORTALITY RATE	0.9%	0.6%	↓ 33.3%	1.0%	0.5%	↓ 50.0%

Focus on Impact: Sepsis Bundle Initiative

NoCO Outcomes, January 1, 2019 – August 31, 2019



	BUNDLE NOT MET	BUNDLE MET	% CHANGE
AVG INPT LOS	11.6 days	8.0 days	↓ 31.0%
AVG ICU ROOM DAYS	5.8 days	5.1 days	↓ 12.1%
AVG VARIABLE COST	\$17,903	\$12,440	↓ 30.5%
SEPSIS MORTALITY	14.6%	11.6%	↓ 20.6%

Making Health Care Easier: Innovation and Transformation



- Three Urgent Care facilities
- Two Outpatient surgery centers with overnight capability: Mountain Vista and Skyline
- Extended Primary Care hours
- Partnership with Greeley Fire Department
- Partnership with Sunrise Community Health Center
- Behavioral Health in all clinics
- Telemedicine

Making Healthcare Easier: Innovation And Transformation



- Cardiac Clinic
- Banner MD Anderson; #1 Cancer Center in the Country
- Health Screenings;
 - We offer Saturday hours and until 5:00pm at NCMC.
 - McKee until 5:00pm and every other Saturday
 - BFCMC until 430pm (no Saturdays yet)

...So Life can be Better



- Key Take A-ways:
 - Hospitals can not do this alone
 - Create aligned incentives with payers, pharma and Health systems
 - One option will not fit everyone



*"Smooth seas do not
make skillful sailors."*

—African Proverb

Quotabulary.com